IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA

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COMCAST CABLE COMMUNICATIONS, : CIVIL ACTION NO. 12-0859

LLC, et al.,

Plaintiffs

:

v. : Philadelphia, Pennsylvania

: February 10, 2017 : 2:11 o'clock p.m.

SPRINT COMMUNICATIONS
COMPANY L.P., et al.,
Defendants

AFTERNOON SESSION - DAY TEN
BEFORE THE HONORABLE JAN E. DUBOIS
SENIOR UNITED STATES DISTRICT COURT JUDGE

- - -

APPEARANCES:

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(Proceedings recorded by For The Record electronic sound recording; transcript produced by AAERT-certified transcribers.)

3 1 (The following occurred in open court at 2:11 2 o'clock p.m.) 3 THE COURT: Be seated, everyone. MR. HANGLEY: Good afternoon, your Honor. 4 5 Thank you, your Honor. MR. FINKELSON: 6 THE COURT: All right. The first issue that we 7 ought to address I think is the evidentiary issue raised by 8 Mr. Riopelle regarding the use of the Marcus video and 9 transcript and the Comcast demonstrative exhibits. Any 10 agreement? 11 MR. FINKELSON: I don't know that we have an 12 agreement, I can tell you what we discussed. You asked us to 13 look at it some more on our side in the break, we did. I 14 told Mr. Goettle where I thought the right breaking point 15 might be. 16 It seems to me, your Honor, we have three different categories of things that we're talking about. Category A 17 18 are slides that are prepared by expert witnesses and used as 19 part of their presentations. And I believe the Court has 20 already stated and I don't think either party is asking to 21 revisit the issue that the slides will be going back with the 22 jury, consistent with your Honor's wishes. 23 The second category of evidence is what I would call 24 impeachment evidence and that is somebody's deposition 25 transcript that they're handed up, right, to be impeached on

that they're reading into the record, or a set of discovery responses or the Marcus video and transcript. And Sprint's position on that is all of that just be treated equally with one another. In other words, if it's used for impeachment, it either goes back or it doesn't. But the odd thing about the Marcus video is that when the video starts playing the recording system stops recording. So unlike me reading a deposition response into the record, with respect to the video playing it's just a blank on the transcript, we don't have the actual text in the daily transcripts of the video.

But Sprint's position with respect to any impeachment evidence is at your Honor's discretion. We're happy to do it either way provided that all such impeachment evidence is treated the same for both parties.

And then the third category is what I would call lawyer argument or what is traditionally viewed as lawyer argument and in that bucket I would put anything that a lawyer is drawing on during the course of an examination or my picture that I introduced in opening, anything introduced in closing that's of similar ilk. I think from what we've seen in the case law that is traditionally treated as lawyer argument and doesn't go back with the jury.

And so with respect to that category Sprint's position would be that it all gets received into evidence, to use your Honor's words, which means it has a designation on

THE COURT: And that would include exhibits used in

opening. What about Mr. Goettle's notes on the exhibits?

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              MR. FINKELSON: It would include -- again, I'm just
 2
     stating Sprint's position --
 3
              THE COURT: I understand that.
              MR. FINKELSON: -- it would include those as well.
 4
 5
     I think those have all borne a Plaintiffs' Drawing
 6
     designation. So anything marked as a Plaintiffs' Drawing or
 7
     a Defendants' Drawing would be -- would not go back.
 8
              THE COURT: Okay. Impeachment evidence generally
 9
     does not go back and you're talking about cross-examination
10
     using deposition transcripts, that would not go back. And I
     think that would trigger a point, we'll get to that, a jury
11
12
     instruction on impeachment. Has there any impeachment of a
     party? And in this case the party would be a 30(b)(6)
13
14
     witness, I think. I don't recall ever ruling on that.
15
              Mr. Goettle?
              MR. GOETTLE: On the -- I think the 30(b)(6)
16
     testimony of a Comcast witness was only by video, right?
17
18
     think -- I can't remember if you actually played it or -- no,
19
     I think you --
20
              MR. HANGLEY: No.
21
              MR. GOETTLE: -- ended up not playing it.
22
              MR. FINKELSON: Well, I mean, 30(b)(6)s would only
23
    be -- I mean, they'd only be -- I mean, I understand the
24
     30(b)(6) concept just in the concept of depositions, I think
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     a party is a -- it's whatever that language is in the rules
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7
     that is the same type of party used in the 30(b)(6) context.
 1
 2
     So has there been anybody who's been a live witness who
 3
     qualifies as that?
              THE COURT: I don't --
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 5
              MR. FINKELSON: Mr. Marcus may. I'd have to look at
 6
     the definition. I mean, he's chief litigation counsel at
 7
     Comcast, but I'd have to look at the definition to speak to
 8
     that.
 9
              MR. HANGLEY: And Yarkosky, in impeachment him I
10
     used his testimony in which he was a 30(b)(6) witness.
11
              THE COURT: Well, that's --
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              MR. HANGLEY: No, we don't care that that goes back.
13
              MR. FINKELSON: Yeah.
14
              THE COURT: Well, it wouldn't -- it's not -- no,
15
     we're not talking about going back now.
16
              MR. GOETTLE: Okay.
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              THE COURT: It doesn't go back, does not. What
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     we're talking about now is the jury charge and the jury
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     charge will say that with a witness, not a party, a prior
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     inconsistent statement is not independent evidence of what
21
     was said, it's only to be used by you in determining the
22
     believability of what the witness says on the witness stand.
23
     Witness. Party, different. When a party is charged with a
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     prior inconsistent statement that can be considered an
25
     admission.
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MR. FINKELSON: Yes, and I'd have to look. I'm familiar with your Honor's comments and I think the question I would just want to have the opportunity to look at with respect to Mr. Marcus is does he qualify as a party under that rule. And I'm not saying he does, I just would want to look at it before I represented to you that he doesn't, and were the statements he was making, were those within the scope of his party-dom, and that's something I also would want to do.

THE COURT: All right. I think what we'll do is include a point for charge on prior inconsistent statements of witnesses and parties. We'll try to get something out to you, I don't think it will go out today, but perhaps on Monday. We'll have to have another charging conference and I think we ought to have it after Mr. Riopelle returns, we have plenty of time, either Tuesday or Wednesday. You can plan your closings over the weekend, because I'm having a bit of difficulty with the damages part of this charge.

I just wanted to raise the issue and now let's get back to how we treat it, back to whether things go out to the jury. Impeachment evidence, we agree, does not go out. I'm having a difficult time drawing a distinction between, quote, "demonstrative exhibits" and exhibits used in lawyer arguments. And you've gotten all sorts of different ways of marking them.

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MR. GOETTLE: Your Honor, in terms of the drawings
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 2
     that I have done on cross-examination, I'm okay with them not
 3
     going back. What I had proposed to Mr. Finkelson during the
 4
     break was that none of this stuff needs to go back, putting
 5
     aside the expert slides they used in their presentations, I
 6
    believe you already decided they would go back.
 7
              THE COURT: I think -- well, I think that helps
 8
     explain --
 9
              MR. GOETTLE: I do too.
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              THE COURT: -- the testimony of all of the experts
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     and it's rather -- I think it's very well done. Yeah, I
12
     don't think on liability --
13
              MR. FINKELSON: I mean, I -- when you raised this
14
     issue the first time, your Honor, I told you our -- I think I
15
     told you our experience and view, which is that I had not
16
     seen those go back before. I understand your Honor's
17
     comments about how they may be helpful. Obviously each of
18
     the witnesses has prepared a slide presentation and is, you
19
     know, talking from it. I think the justification for it
20
     traditionally not going back is that it replaces the witness'
21
     memory of what the actual testimony was.
22
              THE COURT: Replaces the witness' memory or --
23
              MR. FINKELSON: In the jury's -- it replaces the
24
     juror's --
25
              THE COURT: The jury's memory --
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MR. FINKELSON: -- memory of what the actual -
THE COURT: -- of what the witness said.

MR. FINKELSON: Correct.

THE COURT: Another reason it would not go back

THE COURT: Another reason it would not go back, by analogy to the report of the expert who is testifying, the expert testifies, the report is not received in evidence.

MR. FINKELSON: Exactly. And so that had been our prior experience, but your Honor expressed a preference for doing it --

THE COURT: Well, I want to make the case as easy for the jury to understand as possible and I want to be equally fair to both sides. I don't want to adopt a position that automatically tilts in favor of one side or the other, I don't want to do that.

MR. FINKELSON: And I don't mean to suggest -- I don't -- I think both parties have hired graphics firms, both parties have had lawyers working hard and witnesses working hard in putting together those presentations. So I can't say that, you know, they tilt one way or another. However, the concern would be that they become a substitute for what the witness -- for what the jury actually heard from the witnesses and that would be an issue.

THE COURT: Well, I think the jury heard, I followed I don't think for the very beginning, I don't think I had it for Dr. Akl at the very -- as he testified, but I found that

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     it was very helpful for me to follow the testimony using the
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 2
     slides.
              Well, you know, you've presented the issue, you have
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     it now, is there agreement on the way we -- we're now talking
 5
     about the slide decks, is there an agreement on the slide
 6
     decks?
 7
              MR. GOETTLE: Comcast's view is they should go back
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     for the reasons that you said.
 9
              MR. FINKELSON: Sprint's view is that they should
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     not go back, but we understand that that's -- we understand
11
     your Honor's preference and obviously we'll abide by that
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     should that be the direction the Court wishes to proceed.
13
              THE COURT: I don't know that -- we haven't done any
14
     research on that, have we, Ian?
15
              THE LAW CLERK: No.
16
              THE COURT: We'll defer on that. I thought the tape
17
     decks were very well done.
18
              MR. GOETTLE: Thank you.
19
              MR. FINKELSON:
                              Thank you.
20
              THE COURT: But we'll see. I don't want to create
21
     an evidentiary issue that I don't have to create. I know I
22
     won't get reversed if they don't go back, I'm just concerned
23
     with what happens if they go back and --
24
              (Laughter.)
25
              MR. FINKELSON: Right.
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THE COURT: -- the Federal Circuit says they should not have gone back. I can recall a call I got from a dissenter in a Federal Circuit opinion explaining the position taken by the majority -- never happened to me before, never got a call from a judge on an appellate court -- I shouldn't say that, it happened once before in a denaturalization case of someone charged with being involved in some pretty heinous crimes in Nazi German, but the Federal Circuit dissenter, I couldn't believe it. And then for reasons completely unknown to me, the case disappeared; it disappeared, it got resolved, but I don't want that to happen in this case.

So on demonstrative exhibits, they will go back.

Then I need a charge which states that where we're talking about demonstrative exhibits it's the evidence that controls. They're really summary exhibits, I think, I don't remember all of them.

MR. FINKELSON: So is your Honor ruling that they will in fact go back?

THE COURT: Well, on dem -- no, I'm not talking now about the tape decks, now I'm talking about those whiteboards you referred to, not the lawyer -- the exhibits used in the opening. Give me an example of what you mean by demonstrative exhibit.

MR. FINKELSON: Sorry, because I -- and I want to

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    make sure our position is clear in case we were talking about
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     two different things. So I have category 1, which are the
 3
     slide decks --
              THE COURT: Oh, I'm sorry.
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 5
              MR. FINKELSON: -- that we used with the experts,
 6
     which I thought we were -- which I thought is what you were
 7
     just asking about.
              THE COURT: Yes, I -- well, resolved slide decks
 8
 9
     from your perspective. You've told me your respective
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     positions, I've deferred.
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              MR. FINKELSON: Oh, because you --
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              MR. HANGLEY: I thought you had agreed.
13
              MR. FINKELSON: -- it sounded like you just said
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     they were going back, so that's why I got confused.
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              THE COURT: No, no, no. What I said was -- I
16
     deferred --
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              MR. FINKELSON: Okay.
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              THE COURT: -- what I said was, if they go back and
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     the Federal Circuit decides that they shouldn't go back, I'm
     in trouble; if they don't go back, no one can argue, I'm not
20
21
     in trouble. That's what I said.
22
              MR. FINKELSON: That part I heard too. So I heard
23
    that, I just --
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THE COURT: So I'm deferring on slide decks --

MR. FINKELSON: Okay. So number two --

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THE COURT: -- but there are other -- there are other demonstrative exhibits, I thought, other than exhibits used in lawyer argument.

MR. FINKELSON: I don't -- well, lawyer argument

and/or created by lawyers during the course of -- they're lawyer-created, so they're either created -- they're lawyer-created in court. So an example would be -- or were used for opening or closing arguments. So what I put in that second category that I can think of right now that exists are Plaintiffs' -- or Defendants' Drawing No. 1, which I drew in opening; Plaintiffs' Opening Demonstrative, which was just a picture of who the witnesses were going to be; and then each of Plaintiffs' Drawings 2 through whatever non-duplicative number Mr. Goettle may have marked them as which were created again in court.

So that's what I put in that second category. All of that is lawyers writing things down as part of their examinations, slash, presentations.

THE COURT: And does that cover all of the -- well, it covers all of the lawyer-created documents. Were there any other --

 $\mbox{MR. HANGLEY:} \mbox{ May I throw in a thought on that?}$

THE COURT: Pardon me?

MR. HANGLEY: May I throw in a thought on that?

25 | Because I think that when a lawyer is examining a witness and

writing down the things that the witness is telling and the witness is validating what the lawyer is writing down, as they did when Mr. Goettle was writing down the list for the seven factors or when he was asking Mr. Lanning, putting circles around the things that were or were not supposedly core elements that were within the core element box, I think that's evidence. And I know personally that I have had things like that that I have done while a witness was testifying, and my handwriting is much worse than his, and they have come in in the past. I thought that was kind of SOP to let that in.

THE COURT: You and Goettle disagree on that.

MR. GOETTLE: Your Honor, I was -- at the lunch break what I had done with Mr. Finkelson is I offered a compromise just so that we wouldn't have protracted discussion about this. My compromise was, all right, none of it will go back, but if the jury asks for it, they should be made known that they can ask for whatever they want and if they ask for it, they should be provided it.

THE COURT: I think that's what I'm going to do, because although the handwritten notes by Mr. Goettle as the expert test -- I guess it was Lanning and Polish testified standing alone without the testimony -- I mean, they're circles, they really don't -- they're not self-explanatory --

MR. HANGLEY: No.

THE COURT: -- they raise a lot of issues. So I 1 2 think what we'll do is not allow those to go out unless the 3 jury asks for them and then we'll discuss the issue again. 4 MR. FINKELSON: So we'll just -- if I could just --5 THE COURT: By agreement. And we're talking about 6 all of the attorney-created --7 MR. FINKELSON: I would just note for the record, 8 your Honor, our objection -- and it sounds like it doesn't 9 need to be raised now, it could be raised, but I would just 10 note our objection to them going back even if requested, but 11 I understand your Honor's --12 THE COURT: It's a little early for that. 13 MR. FINKELSON: That's what I thought. 14 MR. HANGLEY: And I'm assuming that that presents no 15 impediment if in closing we want to point to those --16 THE COURT: Absolutely --17 MR. HANGLEY: Thank you. 18 THE COURT: -- no impediment. 19 MR. HANGLEY: Okay. 20 THE COURT: So that takes care of lawyer-created 21 documents. I've deferred on the tape decks and we agree 22 that --23 MR. FINKELSON: It was that -- now I remember what 24 the word was that threw me, it was tape as opposed to slide. 25 You said tape, I was thinking video of Mr. Marcus.

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              MR. HANGLEY: Beta max is what we call it.
 2
              MR. FINKELSON: That's what got me, the tape decks.
 3
     I'm with you now.
              THE COURT: You're stuck with -- I was described as
 4
 5
     a 19th century gentleman struggling with technology in the
 6
     20th century and completely out of technology in the 21st
 7
     century. That's the how come and why I got this case.
 8
              (Laughter.)
 9
              MR. FINKELSON: I don't remember Mr. Goettle saying
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     it right just that way when he said it --
11
              (Laughter.)
12
              MR. FINKELSON:
                              In jest --
13
              MR. GOETTLE: He is being facetious --
14
              MR. FINKELSON: -- let the record reflect --
15
              MR. GOETTLE: -- yes.
16
              MR. FINKELSON: -- a hundred percent.
17
              THE COURT: I do remember now who made that
18
     statement and it's been repeated quite a few times.
19
              MR. GOETTLE: Your Honor, there is one other -- I
20
     hate to say it, but there's one other drawing that hasn't fit
21
     into these categories and in fact I think it would fit into
22
     the tape deck, slash, slide deck category --
23
              THE COURT: I'm sorry I called it a tape deck, it's
24
    slide decks.
25
              MR. GOETTLE: The one is during Dr. Akl's direct
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presentation he created a -- he wrote on the board, he talked about the patent and the problems and the solutions of the patent, to me that would -- that should get treated however -- however we end up treating the slides prepared by experts, we would ask that that get treated the same way. That was a board that he created on his direct examination.

THE COURT: That's right. That board you never showed to me. And by the way, a little lesson on boards.

MR. GOETTLE: Yeah.

THE COURT: If it's a Comcast board and Sprint is cross-examining not on the board, you don't want the jury looking at the Comcast board. I debated about saying something. You want to flip the board so that the jury is looking at the reverse side of the board, so that while you're cross-examining the witness, the witness isn't being reminded of what the witness said in response to the use of the board.

MR. FINKELSON: What's interesting is that I vividly remember Comcast making that -- not moving our board, but I hadn't remembered me not moving theirs and I don't think I moved theirs. So I think it was both of us did the same exact thing, but I don't remember --

THE COURT: I think both of you did the same thing.

MR. FINKELSON: I think so.

THE COURT: And --

THE COURT: All right. And the only other thing we've covered so far and then we'll get to the charge is the instruction on prior inconsistent statements and I'll include that. My goal this afternoon -- it won't take us that long

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until we get to royalty, I don't know how long that will take, but my goal is to go through the charge, point out things that we ought to discuss, and get you a charge probably on Monday.

MR. FINKELSON: And just so you know, your Honor, we had mentioned a potential additional instruction prior to the bread, we're not going to present that today, we've withdrawn it. We reserve the right to revisit it as the evidence comes in.

THE COURT: You don't have to --

MR. FINKELSON: And similarly Comcast had presented us with a potential addition, which we objected to and they have agreed to not present today, reserving their same --

THE COURT: Fine.

MR. FINKELSON: -- rights with respect to that.

THE COURT: All right. I think what we ought do is turn to the charge. The last copy of the charge that was sent to you was dated January 23rd, that's the charge that we will be working with. And I think the easiest thing for me to do is to quickly review it. You ought to have it in front of you and if you don't, I have an extra -- we'll make extra copies. Do you have a copy?

MR. FINKELSON: I do. I had one quick question for you: I take it since we're going to have the -- and you've said this multiple times throughout, but since we're going to

have another final charging conference today is not the day to raise our final objections with respect to the charge for the record, so --

THE COURT: Final objections after I give the charge, at sidebar.

MR. FINKELSON: And reserved until then. I just wanted to -- I didn't want to belabor the proceedings --

THE COURT: But I want to hear all of your objections now in an effort to resolve them. So I see no -- I had no comments with regard to -- I'm on page 10 -- page 11, stipulation of facts, was the first page on which I think we have to make some changes and they're not issues that will create a problem.

First of all, Sprint has pared down its party list, so we have to take out the first and third sentences of numbered paragraph 2. And then paragraph 4 is not correct --well, maybe it is, but I'm going to change it to make it --have it read a little better, a little easier.

4, you state, "U.S. Patent Application," and then a number, "was filed December 21st, 2000." I propose saying "The application for the '870 Patent," dash, "U.S. Patent Application number," and that number, dash, "was filed on December 21st, 2000." I think the link between those first two paragraphs needs to be made.

And the second sentence of paragraph numbered 4,

"The application named Auti Ahou (ph) as inventory and claimed priority to Finnish application number," whatever, "filed on December 23rd, 1999." I think that's -- it just makes it a little easier to understand.

And paragraph 6, I didn't like the phrase "and has since owned the patent," I think it -- most jurors don't talk that way -- "and has owned the patent since then." Minor changes that we'll make.

Use of deposition testimony. There's nothing in that part of the charge about use of deposition testimony to cross-examine. Does anyone think that's necessary?

MR. FINKELSON: So, yes, I do, because if it's just for cross-examination then it --

THE COURT: Yes.

MR. FINKELSON: -- seems to me it falls into a different -- it falls into a different bucket. I don't think that's what we had in mind when we were doing it. I'm trying to think at the same time I'm talking as to how we might correct it. The only testimony -- there was no deposition testimony presented as evidence that was read into the record, all the deposition testimony that was presented as evidence was done by videotape and there was very little of it, less than I think I've ever seen in any case I've been involved in, but nonetheless it was very little of bit.

But I would think that there should be a

clarification there to the extent it was just used for impeachment.

THE COURT: I agree. Why don't you come back to me on it since you'll have a day off, submit a proposed revision of the use of deposition testimony by Monday midafternoon, we'll make it 3:00 p.m., revised to distinguish between deposition testimony offered as substantive evidence and deposition testimony used in cross-examination.

I'm looking at the next charge, demonstrative exhibits, toward the end, third line from the bottom. "These illustrations called demonstrative exhibits have not been admitted into evidence and should not be considered as evidence." That's certainly a correct statement of the law.

MR. HANGLEY: But the next statement is important.

THE COURT: But we have admitted them. And maybe they should just have been marked. Comments on that?

MR. FINKELSON: And that would be reflective of our position on that issue, your Honor, that they have been marked because your Honor wanted everything marked, but in terms of going back to the jury they would not. I think that goes back to the category one and perhaps and also the category two in my examples before.

MR. GOETTLE: Your Honor, maybe you could write "these illustrations called demonstrative exhibits have been received by the Court, but have not been admitted as evidence

and should not be considered as evidence." 1 2 MR. HANGLEY: But the next statement remains 3 important. THE COURT: Oh, absolutely, yes, that's key. 4 5 MR. GOETTLE: And then maybe in the next sentence 6 get rid of the word "received" and say "admitted" there, so 7 there's no -- so there's a distinction made between admitted 8 and received. 9 THE COURT: "These illustrations called demonstrative exhibits have been received by the Court, but 10 11 have not been admitted as evidence and should not be 12 considered as evidence." I think that works. Do you 13 disagree, Mr. --14 MR. FINKELSON: No, I think from an instruction 15 language, I think that is correct. 16 THE COURT: And then the last sentence is correct: 17 "Rather, it is the underlying testimony of the witnesses and 18 the exhibits received" -- no, "admitted in evidence," I see 19 the point you were making. 20 MR. HANGLEY: And then that last "is" should be 21 changed to an "are." 22 THE COURT: The last -- what did I do? 23 MR. HANGLEY: The last "is" should be an "are." 24 MR. FINKELSON: You know --

MR. HANGLEY: "The underlying testimony and the

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     exhibits are the evidence in the case." I do my best.
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 2
              MR. FINKELSON: I can't argue with that.
 3
              (Laughter.)
              THE COURT: "Are," okay. Use of notes, I decided to
 4
 5
    break it with -- in the middle with the sentence, "You should
 6
     not share your notes." I don't want that buried in the
 7
    middle of the paragraph.
 8
              Claims of the parties, I had no issues.
 9
              Summary of contentions.
              MR. HANGLEY: Wait, I lost --
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              THE COURT: I'm on page 17.
11
12
              MR. HANGLEY: Okay.
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              THE COURT: A minor change. I note that the Bar
14
    Association uses -- where is that?
15
              (Pause.)
16
              THE COURT: Federal Circuit Bar Association uses the
17
    phrase "you will then need to decide" a lot and that's
18
     colloquial. And I have a lot of comments about what they say
19
     on more significant issues, but I'm going to change that to
20
     read, "If you decide that any claim of the '870 Patent has
21
     been infringed and is not invalid," instead of you will need
22
     to, "you must decide the amount of any money damages to be
23
     awarded to Comcast to compensate it for infringement."
24
              Just minor cosmetic --
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              MR. HANGLEY: Excellent, much improved.
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MR. FINKELSON: I'm sorry, what was the -- so is it 1 2 "you then must," or you're taking out "will then need," then 3 also --THE COURT: You must decide --4 5 MR. HANGLEY: He's taking out "you will then need." 6 THE COURT: Minor, minor -- and you'll get a chance 7 to look at it. Instead of "you will then need to decide," it 8 will read, "you must decide the amount of any damages." 9 Page 18 in the second paragraph, minor change. "The law says," I decided to say "The law provides." 10 11 MR. FINKELSON: Can we use that against you when we 12 get to future instructions when you say the patent lawyers 13 are making it sound more complicated than it is? 14 THE COURT: No. How a claim defines what it covers, 15 I think that's fine. Dependent and independent claims. I 16 really didn't see -- I know Comcast -- that was an issue on 17 which I wanted Comcast -- well, I wanted Comcast to withdraw 18 the issue. There must be a dramatic reason why -- no, maybe 19 it's because of damages, I hadn't thought it through, why you 20 didn't withdraw. MR. GOETTLE: It's the primary validity issue that 21 -- you'll see it next week when you hear from Dr. Akl, but it 22 23 relates to validity. 24 THE COURT: Because if Claim -- well, that means 25 Claim -- but if Claim 1 is invalid, the other claims are

MR. FINKELSON: -- or it's changed its scope so it's narrow -- so it adds an additional limitation, for example. So a piece of prior art may -- to take the example here, one of the dependent claims says the same box must be doing two of the functions, so you may have a piece of prior art where --

MR. HANGLEY: Where that's happen --

MR. FINKELSON: -- where the jury finds that that didn't happen in the dependent claim and that would lead to a different result, which is not the case here, I note for the record, but Mr. Akl may -- Dr. Akl may disagree.

THE COURT: Now into invalidity and prior art, no problems.

Anticipation. I have an issue with respect to the third paragraph that reads now, "An invention is not new if it was already patented or described in a printed publication anywhere in the world before December 23rd, 1999." That obviously is an incorrect statement. It should read, I submit, "On this issue the '870 Patent is not new if it was already" -- and I'm not sure about "if it," we might have to substitute a word for "it" like, "if the invention was already patented or described in a printed publication anywhere in the world before the priority date of the patent, December 23rd, 1999."

Input from Comcast first.

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              MR. GOETTLE: I'm sorry, your Honor, could you read
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     it again?
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              THE COURT: Right now it says, "An invention is not
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     new if it was already patented anywhere in the world before
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     December 23rd, 1999." It cuts too broad, it has to be
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     limited to the '870 Patent --
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              MR. GOETTLE: Oh.
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              THE COURT: -- because not every patent --
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              MR. GOETTLE: Oh.
              THE COURT: -- is invalid.
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              MR. GOETTLE: Maybe the invention of the '870 Patent
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     is not new? Oh, sorry, you already have language.
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              THE COURT: Well, what I submitted and I'm not
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    married to this language --
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              MR. HANGLEY: I just realized what this says.
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              (Laughter.)
              THE COURT: I said, "On this issue" --
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              MR. FINKELSON: I'm going to use this instruction in
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     every single case for --
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              (Laughter.)
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              THE COURT: What, what, what?
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              MR. FINKELSON: With any --
              MR. HANGLEY: But only when you have a defendant --
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              MR. FINKELSON: -- for -- right, for exactly what
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     the -- none of us caught that, it is in fact saying that no
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A little further down, last paragraph that page, there's a reference to "a prior art reference inherently present or disclosed." That hasn't surfaced in any argument.

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31 1 MR. GOETTLE: Right. 2 THE COURT: It really is a concept I think the jury 3 might have a little trouble with. What does it mean? MR. GOETTLE: Your Honor, I actually don't -- I 4 5 don't recall -- I don't think Dr. Polish raised inherency at 6 all yesterday, I think -- it strikes me that we don't need to 7 deal with inherency at all. 8 THE COURT: Mr. Finkelson? 9 MR. FINKELSON: Your Honor, that's one I'd like to 10 have an opportunity to look back at his testimony and just be 11 sure of how the evidence came in and then address it. I 12 don't think I will have a reason to disagree with Mr. 13 Goettle, I just want to take the opportunity to be sure. 14 THE COURT: I'm going to make a note, delete 15 inherent on page 27, Finkelson to advise by 3:00 p.m. 16 MR. HANGLEY: Would that get rid of the whole 17 paragraph? 18 MR. GOETTLE: Yeah, that whole paragraph is 19 inherency. 20 THE COURT: I'm looking. 21 MR. FINKELSON: To that I can answer yes. In other 22 words, I still need to get back to you on whether I think the 23 evidence warrants including an inherency instruction, but I

agree that if it doesn't that whole in determining paragraph

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would come out.

1 THE COURT: Okay. What is inherent anticipation? 2 MR. GOETTLE: Do you want to field that or do you 3 want me to? MR. FINKELSON: It was an issue that was addressed I 4 5 believe, your Honor, in Comcast's summary judgment motion 6 with respect to anticipation, at least with respect to a 7 reference or two. The language is if it's not -- I'm going 8 to butcher this, but if there's an express disclosure I think 9 the case law language is it must be -- it must necessarily 10 flow from or necessarily something from the reference. So in 11 other words, I'm not going to try to characterize it lest it 12 be used against me in future proceedings, but that's the 13 concept. So there's not an express disclosure, but in order 14 to practice what is set forth in the reference you 15 necessarily have to do it in a particular way, I think is the 16 way the cases --17 THE COURT: All right. And you'll advise us before 3:00 on Monday whether we can take out that last paragraph on 18 19 page 27, which continues onto page 28. 20 THE COURT: All right and you'll advise us before 21 3:00 on Monday, whether we can take out that last paragraph 22 on page 27, which continues on to page 28. 23 MR. FINKELSON: That was not a statement of the law, 24 that was Finkelson's on-the-fly account without prejudice.

THE COURT: Obviousness, I have no problem with 39,

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but a problem on page 30. And I have the Federal Circuit Bar
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     Association model instructions. And when I read this
     sentence, it's in the last paragraph. "To find it rendered
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     the invention obvious, you must find that the prior art
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    provided a reasonable expectation of success. Obvious to try
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     is not sufficient in unpredictable technology." That's the
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     sentence I had trouble with. It's in the Federal Circuit Bar
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    Association instructions.
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              MR. FINKELSON: So, your Honor, just first, I just
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     note and I think your Honor's already decided this, but to
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     remind your Honor of our position and we'll reserve it at the
     final charge or after the charge for your Honor's
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     instructions. But you'll recall on 29, in the obviousness
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     instruction Sprint had originally proposed the able
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     instruction that talked about the higher the level of skill
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     in the art, the easier it may be to establish obviousness.
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     So, that's something that we had raised previously.
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              With respect to your Honor's current question --
              THE COURT: And let me go there. I know I ruled it
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     out.
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              MR. FINKELSON: You did.
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              THE COURT: Let me see what my notes say.
23
              (Pause.)
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              THE COURT: I know we took it out, I have a note,
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    but I'm having a little trouble understanding.
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MR. FINKELSON: And I think Comcast objection had been that it was redundant and we had argued, at the time, that it came straight from the Aiple instruction and we didn't believe was redundant with construction.

THE COURT: Well, I had trouble with this. I didn't not like the term easier to establish. And I thought the instruction without it. We'll try -- I'm not going to hold us up now. We'll try -- okay, well, we'll come back to that. But what about --

MR. GOETTLE: Your Honor, maybe for this first two sentences of the last paragraph on page 30?

THE COURT: Yes.

MR. GOETTLE: Maybe we could defer that until Dr. Akl actually testifies. I'm having a hard time, I actually find a little challenging, too and it could be that we can just delete both sentences. But that would be an easier call for me to make after I've really internalized what Dr. Akl was going to say on Tuesday.

THE COURT: What comments do you have on that issue, Mr. Finkelson?

MR. FINKELSON: I don't believe it is really the subject of Dr. Akl's -- I don't recall it being a position that he has taken or one that's really in play by the nature of the obviousness defense, so my assumption is, is it won't be an issue, but it really is -- the sentence, you know,

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     those sentences are ones that a plaintiff would want to have
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     if it was a relevant issue. So, I think it really is.
              THE COURT: Well, what does it mean, obvious to try?
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              MR. FINKELSON: There's a line of cases from the
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     Federal Circuit with respect to obviousness and there was --
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     it goes to the concept of if you're in an unpredictable
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     technology, the mere fact that it is an obvious thing to
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     attempt to do doesn't render it obvious.
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              THE COURT: Unless it's a successful attempt or
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     something like that.
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              MR. FINKELSON: Or there's more of a reason that it
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     would be obvious that it would reach the result as opposed to
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     the trying.
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              THE COURT: Right, I have a note.
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              MR. HOFFMAN: That works, that works, close enough.
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              THE COURT: Finkelson on patent instructions.
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              MR. HOFFMAN: There you go.
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              MR. GOETTLE: Mark that transcript, too.
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              THE COURT: Goettle to get back by 3:00 p.m. on
20
     Monday. 3:00 p.m. on Monday, on this issue.
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              MR. GOETTLE: Okay.
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              THE COURT: Oh, well, wait a minute.
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              MR. GOETTLE: I was going to suggest just --
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              THE COURT: That might not work if you're not going
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to -- did you release Dr. Akl or is he sleeping over this

long week?

MR. GOETTLE: Oh, no, yeah, he's here. We have a lot of work to do this weekend, so I think 3:00 p.m. on Monday will be fine.

THE COURT: Okay. Level of ordinary skill, now enlighten me on the law. This definition of level of ordinary skill is not much. Is there a reason for that? The experts, for example, have given more concrete definitions of it.

MR. GOETTLE: Oh, yeah, this one. This instruction on 31 is how do you figure out what the level of ordinary skill is. What the experts have testified to, in particular Mr. Lanning and Dr. Polish, they've testified to what the actual level of skill is in their opinion, applicable to this patent.

THE COURT: But we don't have a definition of a person having ordinary skill in the art.

MR. GOETTLE: I don't know that there's -- I know that there's a difference between the two experts and what they're opining, but I think it's a difference without a distinction for the case. Is Sprint taking a position on it?

MR. FINKELSON: Well, I think, I mean, I think -- so, our experts have certainly identified in their testimony, your Honor, what their position is with respect to the level of skill in the art is or more appropriately, what the person

having the level of ordinary skill in the art is. I believe Dr. Akl also did, if I recall, in his infringement testimony. I may be mistaken. I think all of the experts have or will take the position that their opinions apply under either definition, either party's definition. But I don't think that removes the issue from the case. In other words, the jury is entitled to make a determination as to what the level of skill in the art is as that bears on the issues. So, for example, the jury could reasonably conclude that Sprint's -- Sprint's expert's definition of the level of skill, which requires a greater degree of either education or experience. I believe it's -- in a more specific experience, as I recall and I'm not going to get this right. Comcast can speak to it more appropriately.

But I think Dr. Akl's definition is more generally in the field of communications then I believe the Sprint's expert's definitions are. So, the jury could reasonably find that Sprint's level of skill is the more appropriate one and they have to apply the level the skill in deciding for obviousness, for example, whether a skilled artisan would have found the patent obvious. So --

THE COURT: But there's no definition. We have what is the level of ordinary skill. Do you think that is sufficient without more on determining what a person of ordinary skill in the art would know?

MR. FINKELSON: If I understand your correctly, I think what the jury will have is two competing definitions of level of skill and that this instruction is sufficient to allow them to make a distinction between them should they so choose.

THE COURT: Do you agree, Mr. Goettle?

MR. GOETTLE: Yeah, I don't remember how the levels of skills between the two parties compare. That part, I don't, I'm not disagreeing. I don't know. But these are the five factors you would look at in trying to determine what the level of skill is. So, from that perspective, I mean, I think the instruction is right.

THE COURT: Okay. The next instruction, scope and content of prior art appears fine. It's based on the Federal Circuit Bar Association.

Next, damages. The first sentence and I'm on page 33, reads "If you find that Sprint infringed any valid claim" and when I read it the first time, I really didn't pick up the fact that valid referred to the challenged invalidity. And I wondered if I'm being too sensitive to that issue and what I propose, if you find that Sprint infringed any claim of the '870 Patent and that any such claim was valid. I think that's a little more clear, because Ian and I read it together. He picked up the fact that validity was covered by the one word. But I think it's easy to miss.

1 MR. GOETTLE: The issue I have with that is that 2 it's, by saying valid, it's making -- it sounds like we have 3 to prove it's valid. THE COURT: Any such claim was not invalid and then 4 5 you're getting into weird double negatives. In which case, 6 this working would simpler and I've always -- I mean, I've 7 always that the meaning it's got to be infringed and it's got 8 to be valid. But I'm fine, if you would rather break it 9 apart, but it should say not invalid. 10 THE COURT: I agree with you, on that score. 11 MR. FINKELSON: Your Honor --12 MR. HANGLEY: Or there are a lot of negatives in 13 that paragraph. 14 MR. FINKELSON: -- yes. I think the valid -- I 15 would concur with Mr. Goettle that, as written, this is how 16 I've generally seen it. 17 THE COURT: Well, that's how it's -- that's how it 18 appears in the Federal Circuit Bar Association. So, we'll 19 leave it as is. 20 MR. FINKELSON: Okay. 21 THE COURT: There's any valid claim if you find that 22 Sprint infringed any valid claim of '870 Patent. 23 Reasonable royalty, relevant factors. There are 18, 24 you've eliminated one and there are a few as 15.

many there are, we were going to come back to the relevant

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submission and any other authority we have and that's what I

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have -- that's this big binder and I'm just looking at it.

You're talking about the statement, the reasonable royalty
award must be based on the incremental value if the patent
method adds to your royal process. And the accused methods
had both patented, un-patented features. In measuring this
value requires a determination of the value weighed by the
patent. I say the first two sentences should go out, should
not be used and then sentence three was withdrawn. I think
you both agreed to withdraw sentence three.

MR. FINKELSON: I don't have a not on that, your Honor and since that's sentence three, I would just want to check and confirm whether that was correct, just because I don't have any kind of memory of it.

MR. HANGLEY: I have a note that sentence three was withdrawn, but I don't know --

MR. HOFFMAN: I think sentence three --

MR. HANGLEY: This is a joint submission.

MR. FINKELSON: It was not a joint submission, it was -- right, I understand what your Honor was saying. So, this was a Sprint proposal in the joint submission.

THE COURT: Well, as I know, I'm looking.

MR. HOFFMAN: I don't have the joint submission, but my recollection on this point, your Honor, is that we had a very long discussion about it being -- this submission being duplicative of Georgia-Pacific Factors Number 11 and 13. And

I believe, your Honor, that we decided -- eventually decided that it was duplicative, which is why we -- the sentence is not in there.

MR. FINKELSON: I understand why -- your Honor did, according to the notes I have, your Honor did not include the language for the reasons that Comcast argued and just re-articulated and I think, I just want to note for your Honor, Sprint's continuing position that it be included as part of the Aiple model patent jury instructions 11.13. And I was just saying I couldn't, I couldn't say that Sprint had withdrawn its desire for the ultimate combination sentence, just because I don't have a note of that in my notes in front of me.

THE COURT: Let me read what I have.

MR. HANGLEY: I can't tell what. I have it in front of me, your Honor, but I --

THE COURT: Sprint's proposed language comes directly from the Aiple model jury instructions, which also lists the Georgia Pacific factors. In recognition of the Federal Circuit's emphasis on the importance of a proportionate and patent features from the un-patented features in reaching a reasonable royalty. And the citation I have is Csiro, C-S-I-R-O, and Vernatex (ph). Comcast said the additional language is duplicative of and gives unfair weight to the Georgia Pacific -- which Georgia Pacific factor

43 do you think covers this? 1 2 MR. HOFFMAN: 11 and 13. 3 (Pause.) THE COURT: And your argument, Mr. Finkelson? 4 5 MR. FINKELSON: Our argument, your Honor, is that it 6 is not duplicative and I mean the Aiple model constructions 7 include the Georgia Pacific factors and in addition, they 8 include this Section 11.13. As we noted in the submission, 9 apportionment is and has been a focus of the Federal Circuit 10 in this line of cases and other ones and I believe that's why 11 the Aiple instruction includes it in addition to the full 12 listing. And frankly, I think it's an issue that is -- is 13 squarely presented in this case, as well. As your Honor has 14 heard our concerns and --15 THE COURT: Well, I have a concern surface with Dr. 16 Cox's testimony and it's teed up this language, it might be 17 teed up by the 11 and 13 of the Georgia Pacific factors. 18 language Sprint proposes, the reasonable royalty award must 19 be based on the incremental value of the patented method as 20 to the overall process. Well, Comcast's position is that 21 that's accomplished by taking the steps of the '870 Patent 22 and determining which steps were infringed and which steps 23 were not. And when I ruled on that issue in the Daubert 24 ruling, I did not rule that method out and said any 25 challenges are the stuff of which cross-examination is made.

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But when I heard Dr. Cox today, something else occurred to me and that is that there are -- he said tens of thousands of patents in the Smart Phones. And so, the testimony of Dr. Akl and I expect you to tell me if I'm wrong, didn't rule out any of the contributions of the other patentees. And assumed, after allocating expenses, that all of the profits attributable to the infringed steps or based on the '870 Patent or were earned as a result of the '870 Patent. But there are lots of other patents that weigh into the cellphone and I didn't quite understand. Well, let me back off. The testimony, the way Akl testimony is that the profits attributable to messaging or thus and such. accounted for costs and ended up with profits which she identified to messaging and then counted steps and said the steps which infringed were two out of seven, three out of seven and therefore, two sevens or three sevens -- whatever, she came up with a figure of 24 percent. That assumes that all the profits for messaging were derived from the '870 It didn't take into consideration the contributions and the many other patents on the cellphone. Now, am I missing something? MR. GOETTLE: Well, your Honor, Dr. Cox was even asked on cross today if he's a technical expert and he said

no. So, what you heard was from a damages expert throwing

out ten thousand patents. There's no technical expert

to the '870 Patent.

MR. HOFFMAN: It does not, your Honor.

THE COURT: Well, the profit as adjusted, it's

adjusted only by costs.

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MR. HOFFMAN: But the whole point of the apportionment method is to figure out what relates to the '870 Patent and then there's an acknowledgement that most of it actually doesn't relate to the '870 Patent.

THE COURT: Say that again, please?

MR. HOFFMAN: Okay, sure, the process of step counting is to do apportionment and figure out what part of the profit might relate to the '870 Patent. And then reserves the rest of the profit, that doesn't relate to the '870 Patent, gives that back to Sprint.

THE COURT: No --

MR. HOFFMAN: So, it only looks at a portion of the profit based upon the steps that are --

THE COURT: But no, it doesn't address the question of what steps relate to the '870 Patent. Unless there are two ways of saying the same thing. You might be saying the same thing, as I'm saying. It says the apportionment, the infringement, the alleged infringement, the Sprint Messaging Servers, infringes these steps of the '870 Patent, but not the other steps. It does not state, it does not cover whether the infringing steps have profits that are generated by other patents.

MR. HOFFMAN: There's no other evidence in the record as to whether or not Sprint practices any other patent with respect to the messaging. There's no technical expert

who's opined that, in fact. And Mr. Lanning certainly didn't opine on this, that there is any other Sprint patents that apply. All we heard today from Dr. Cox, which again, we didn't see his expert report on this. Was that there are some ten thousand patents out there that cover generally cellphone technology. But that's, again, he's not a technical witness. Again, we're going to get a chance to cross him on that sort of assertion.

In terms of what's in this case, the only patent that Sprint and at this point, if we're talking about damages, that Sprint practices with respect to messaging is the '870 Patent.

THE COURT: Well, that's the only patent Comcast owns that's applicable.

MR. HOFFMAN: Well, in fact, I think you know, I think that there was some stuff -- some suggestion in one of the expert reports or actually, Dr. Cox, that there may be other Sprint patents. But there was no technical expert opinion from Mr. Lanning as to whether or not Sprint actually practices any other specific Sprint messaging patents that it's owned. So, for purposes of this case, we're looking at one '870 Patent . And what Ms. Riley attempts to do is to try to figure out what's the value of the '870 Patent as it applies to messaging. She doesn't capture all of the product with respect to messaging.

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              THE COURT: I thought she --
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              MR. HOFFMAN: She doesn't, she doesn't at all.
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     She's --
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              THE COURT: Well, how did she eliminate profit?
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              MR. HOFFMAN: Sure, so she starts with this idea of
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     figuring out what, in general, messaging profit is, which was
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     about 53.8 percent. She then takes out of that what was
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     called normal profit with respect --
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              MR. HOFFMAN: I said that, she adjusts for costs.
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              MR. GOETTLE: Well, that's adjusting --
              THE COURT: But not, but not for the contributions
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     of other patents.
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              MR. HOFFMAN: She adjusts for the contributions of
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     the '870 Patent, which is how she applies -- then multiplies
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     it by 24 percent.
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              THE COURT: That's not my point. My only point is
     that based on what Cox said, it occurred tom me that the
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     steps that Ms. Riley found were infringed by Sprint and she
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     took from that, that proration of the total profits
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     attributable to messaging. She arrived at a figure.
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     step did not take into consideration the question whether the
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     infringed steps of the '870 Patent generated profits based on
     the contributions, not only of the '870 Patent, but of other
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     patents.
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              MR. HOFFMAN: I'm not following your last point,
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your Honor.

THE COURT: Well, his point was that tens of thousands of patents in a cellphone and the Riley, it seems that the Riley formula didn't account for the contributions of any of those other patents to the profits of Sprint's messaging service.

MR. HOFFMAN: To the extent that there are any other royalties that Sprint has paid with respect to its messaging service and/or its entire cellphone CDMA service. That's taking into account by -- removing the 23 percent of profit from --

THE COURT: I meant -- right, right, say that again.

MR. HOFFMAN: It's a cost. So, when she went through and did this analysis, she started with what she called messaging profit and then she cut out of the messaging profit, 23 percent of it, she says she got a 53 percent and she subtracted 23 percent. And that 23 percent represents any "profit", which of course is then based off of revenues and costs that Sprint puts its -- you know, Sprint's basically entire CDMA business, which would include any royalties that they may -- Sprint may or may not have paid with respect to any other patents that are out there.

MR. FINKELSON: Yes, but --

MR. HOFFMAN: But that's how she's taken that into account and she's --

THE COURT: But she hasn't taken into account the profit that was created by the contributions of any other patent to the steps that Comcast states Sprint infringed.

MR. FINKELSON: And I think --

MR. HOFFMAN: And there's no proof, your Honor, with respect to that there are any other patents.

THE COURT: You're right, except for Cox, he's not specific.

MR. HOFFMAN: Except for Cox, who is not a technical expert and no time in this case, has Sprint asserted that it has other patents that it is practicing relating to messaging and with respect to the number of steps. And even Mr. Lanning, when Mr. Lanning came up to dispute Dr. Akl's counting steps, he didn't say Sprint's got another patent that needs to be accounted with respect to the number of steps. His only argument was that Dr. Akl didn't count enough steps. That he used the wrong document, that there's another document that has twice as many steps as the document that Dr. Akl used. But Sprint has never raised and there's no evidence in this case other than Dr. Cox's mere speculation that there are other steps that should somehow account towards the messaging profit.

THE COURT: Well, you said other steps. I'm talking about other patents.

MR. HOFFMAN: Or other patents that would account

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flow from message to message, that are allegedly attributable to the '870, but you also have to account for all the rest. And one of the cardinal flaws in Ms. Riley's step counting analysis nd why we don't think it should be accepted and we don't think it is reliable, is Ms. Riley comes up with a denominator that essentially eliminates all of the un-patented features. Ms. Riley, as opposed to looking from the whole flow, cellphone to cellphone sending an SMS message, which would be the relevant set of steps, given the allegations here in this case, she comes up with a smaller set of steps that more narrowly focuses, although not entirely under her own opinion, but more narrowly focuses, at least, on the smaller circle of the potential alleged invention. And then she says --THE COURT: Well, that's --MR. FINKELSON: -- with that smaller circle --

THE COURT: -- that's been in the case from the beginning and it was certainly covered in my Daubert opinions and I said it can be addressed on cross. The issue I raise is not steps that weren't counted. The issue I raise is whether other patents contributed to the profit. And the whole inquiry was based on -- my inquiry was based on what Dr. Cox said. I don't think it will serve any useful purpose to continue this. I'll look again at this statement about the reasonable royalty award.

1 MR. FINKELSON: Thank you, your Honor. 2 THE COURT: It's page 35. Okay, I think what 3 happened, we were on the Georgia Pacific factors when I was 4 backed into the reasonable royalty definition by Mr. 5 Finkelson. And that's fine, that' the purpose of this, I'm 6 going to call it a rolling -- a rolling charging conference, 7 we're going to have more than one. We'll come back to the 8 relevant Georgia Pacific factors. And we'll come back to 9 adding Sprint's language. 10 Next, the form of reasonable royalty. This is page 39 of the charge. 11 12 MR. FINKELSON: And I think this was the -- one of 13 the main events, I suppose, your Honor, in terms of that. 14 THE COURT: Yes, I would characterize it that way. 15 Although, when I addressed it that way at lunch, my 16 colleagues thought I was nuts. Main event for the afternoon, 17 form of reasonable royalty and patent infringement case. 18 They were all dying to participate in this conference. 19 MR. FINKELSON: I'm sure. 20 THE COURT: Oh, boy. Oh, boy. 21 MR. HANGLEY: You party animal. 22 MR. FINKELSON: So, I think your Honor has the 23 instruction that had been Sprint's proposal and --24 THE COURT: Well, you didn't agree. 25 MR. FINKELSON: -- I'll start with everything, your

Honor has said all along this is all going to be reserved for further discussion.

THE COURT: Yes, yes.

MR. FINKELSON: So, I think we had a Sprint proposal that we took out of the <u>Personal Audio</u> case, which we think, thought and still think goes directly to the issue. Comcast had objected to that and proposed an alternative instruction to which Sprint objects.

THE COURT: Is that -- and that alternative instruction, I think, is the one appearing on the bottom of page 39, am I correct?

MR. FINKELSON: Correct, it's the one that is focused on time as opposed to and I think confuses the issues with respect to --

THE COURT: Well, what I want to know is, since we've had patent infringement cases from the get-go, how come the law is so fuzzy on this key issue? Because of one thing I'm certain, in a patent infringement case, the Court has to charge on damages. How can the law be so screwed up?

MR. HANGLEY: I blame the judges.

THE COURT: I don't.

MR. GOETTLE: Your Honor, as far as I've been understanding what the issues are, it sounded to me like the issue is whether the jury is awarding damages up to September 30th or damages through the life of the patent. If that's

the issue, then the issue gets resolved by constructing on the time and then putting on the verdict form, you know, what sum of money do award and then say, is this award up through September 30, 2016 or through the life of the patent? That, to me, resolves the issue. If that's the challenge, that's the issue. The jury doesn't have to say whether its a lump sum or a reasonable or a running royalty and we would say, let's just take off the table. The issue is whether damages are being awarded through 2016 or through the life of the patent. The jury can tell us which one they gave.

MR. FINKELSON: And we obviously see the issue very differently, your Honor, when it comes to that. I think we have had -- we have had, throughout the case and still have the evidence as shown two competing theories of what type, what type, what form of royalty the parties would have agreed to in the hypothetical negotiation.

THE COURT: Although, your absent colleague said there's a case that said the jury must determine what type of royalty they're awarding. We found no such case.

MR. FINKELSON: And I will say the same thing to your Honor as I said to Comcast on the side, before you came in, the must language was not one that I recall Mr. Riopelle using. If he did, then I'll have to refer to him as to what case he has in mind. I don't have that case in front of me. I think -- what I understand from the law I have in front of

me, is that <u>Lucent</u> case says that there is, in fact, a difference between two types of royalties. One is running royalty, one is a lump sum and the Federal Circuit defines the difference between them. They're not just different in name, they're different in substance and in timing from one another.

And then in <u>Lucent</u>, the District Court did, in fact, include in its verdict form, a choice between those two things. And that's clear form the face of the <u>Lucent</u> opinion itself. The District Court, in that case, did that. It had the jury choose between a lump versus a running, as did the court in the <u>Personal Audio</u> case that is the basis for the instruction we provided. So, that' my -- that's what I know about and I don't know of any more direct -- I am not aware, as I stand here before your Honor -- of any statement from the Federal Circuits that says you must charge the jury on this.

What I know is you have a general principle that when the parties have -- there's a competing factual issues which is, in fact, for the jury to decide. That it is appropriate to have the verdict form reflect that factual dispute and have the jury make a determination on it, so we know what basis of damages the jury verdict, should there be one on damages, is grounded in. So, that's my understanding of the law. I think that's why the District Court in the

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Lucent, in the case underlying the Fed Circuit opinion in
Lucent, included that in the jury verdict form. I think it's
why the Personal Audio case has done it.

And given the way the evidence has presented itself in this case, it's appropriate here. There's no question the parties have a disagreement as to what Nokia and Sprint would have agreed to in terms of form at the hypothetical negotiation. And Sprint's position is that they would have agreed to a lump sum for the life, which is what lump sum means per Lucent. And Comcast's position is that they would have agreed to a running royalty, which is reflected in Ms. Riley's slides, at PD-4, about 59 in front of me, but it's essentially, you multiply the number of messages times the royalty, times the royalty per message. Slide PD-4 of about 62 is another. That's what a running royalty is. For each message, there is a particular royalty amount and you apply And that's the factual issue that, I think, the parties it. have been fighting about on the damages front and it's a factual issue that the jury is going to be asked to decide upon and the parties ought to know how the jury decided.

THE COURT: Well, I'm looking at the Federal Circuit
Bar Association, anyone have a copy of those model
instructions?

MR. FINKELSON: I think we have them electronically.

THE COURT: I'm looking at damages and it seems to

me that the first of those instructions that might be applicable, is -- I'll get the cites -- page 70 on my version. It's B --

MR. FINKELSON: B-6, Number 6.5, your Honor.

THE COURT: That's where I am.

MR. FINKELSON: I think that just goes to the entitlement to a reasonable royalty.

THE COURT: Yes.

MR. FINKELSON: In other words and I don't think there's a dispute between the parties. I mean, that's what patent statute says. It says that there's an entitlement to no less than a reasonable royalty in the event of infringement. And I think that what the instructions don't deal with is a situation or that instruction doesn't deal with is the situation like the one presented here where the parties actually do have a dispute as to the form of royalty. And that doesn't happen. Maybe part of the reason, your Honor, it isn't more prevalent is it doesn't happen in every case. I mean it's sometimes the case where the parties agree on the form.

THE COURT: Well, there are a lots of damages models. This case doesn't fit into any of the damages models the are identified in the table of contents under B6 damages. No lost profits and a number of the damages charges deal with

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     lost profits.
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              MR. FINKELSON: There's definitely no lost profits.
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              THE COURT: No collateral sales, no price erosion.
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     think maybe B6, as I read B5, 5 - that charge is
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     inapplicable. It talks about proof of a claim for lost
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     profits, and that's just not at issue here.
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              MR. FINKELSON: Correct.
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              THE COURT: The next instruction talks about
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     reasonable royalty and gives a definition.
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              MR. FINKELSON: But we do know, your Honor, if I may
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              THE COURT: But you haven't used that. I don't think
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     6.6 is covered, although I might be -
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              MR. FINKELSON: I think we have a definition of the
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     reasonable royalty.
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              THE COURT: Let me just ...
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              MR. HOFFMAN: On page 35, your Honor, I believe.
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              THE COURT: Let me go back.
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              MR. HOFFMAN: The language from 6.6 is used -
              THE COURT: It's in 35?
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              MR. FINKELSON: Yes, it's in 6.2.
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              THE COURT: Yes.
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              MR. FINKELSON: But I think your Honor is correct
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     that the form of the royalty issue is not in these - this set
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     of -
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THE COURT: And that's what I'm looking for now.

It's not in - we're going to charge on 6.6 and we're going to charge on Georgia Pacific factors, which is 6.7. I've taken 6.7, modified it by providing an introduction between the three factors set forth at the beginning of that instruction and the Georgia Pacific factors.

And next pattern instruction on damages is entitled date of commencement of damages. And that's not applicable. Well, it is. We'll charge it differently, but not the way they propose. And that's pretty much it.

MR. FINKELSON: Right. But we do know from Lucent, for example. So we know from - we don't have -

THE COURT: Well, why is that? I mean why are the model instructions silent on this key issue that must arise in every patent?

MR. FINKELSON: In many cases it doesn't, your Honor. In many cases the damages for precisely the reason that Dr. Cox opined upon today, and I know my colleagues on the other side are going to differ. But in many cases the parties do not have a dispute over whether the royalty would have taken the form of a lump sum or a running royalty. They most certainly will dispute the amount of the damages but in many patent cases they don't actually dispute the form. In fact I would - it may in fact be in more than many, it may be in most. But what we do know though is that the Federal Circuit

in Lucent, and we don't have the underlying verdict form, but we know from the Federal Circuit's opinion in Lucent that in that case the verdict form itself, because there was a disputed issue as between whether it should be a lump or a running, the verdict form listed that choice between a lump or a running. And we know that from - because the verdict form is discussed in the body of the Lucent -

THE COURT: I'll have to read. I think I skimmed

Lucent awhile ago. I don't think I read Personal Audio, I'll

have to read them both. But what I'm thinking of doing is

not instructing the jury separately on running versus lump

sum royalties. Because the running royalty, I think Heist is

off to a good start in narrowing the terms. And that told me

that he was only not going to finish by noon, he was not

going to finish by 1:00 or 2:00, but still a good start.

MR. GOETTLE: It's a lot to unpack, your Honor.

THE COURT: He used the term summation. A running royalty is converted to a single sum.

MR. FINKELSON: But it's still a running royalty.

And the Federal Circuit has said a running - I think what the Federal Circuit does in Lucent, I would submit to your Honor, is two things, neither of which is say to this Court you must instruct the jury on this issue. So neither of them is that. But it does two things. It tells us A, those terms have meaning. The Federal Circuit says a running royalty means

blank and a lump sum means something different.

THE COURT: Well -

MR. FINKELSON: And I can point to your Honor just so you have the benefit of the page numbers that I'm referring to. So it does two things. Starting on page 1326 of the opinion it describes the difference between a running royalty license and a lump sum license. Those are the terms that the Federal Circuit has used in discussing these issues, and I would submit to your Honor that they're in Lucent for a reason, notwithstanding any progress Mr. Heist may be off to in his cross-examination.

THE COURT: Well, what about - I think I have Lucent.

MR. FINKELSON: But it noted the jury very form.

THE COURT: But what about using, because they're both lump sums - yes. Comcast wants me to instruct the jury on whether their damages award if they find infringement and knowing validity, it covers damages through September 30th, 2016, or damages for the life of the past. Doesn't that cover all of the issues that are involved both in running royalties and lump sum royalties?

MR. FINKELSON: I don't think it does, because I think it takes what is a substantive difference between the type of royalties and replaces it with a timing question.

And that's -

THE COURT: What is the substantive difference?

MR. FINKELSON: The substantive difference, and Lucent talks about it, there are two types of licenses at least for the purposes of this discussion. One is a license, when you sit down at a hypothetical negotiation, I'm going to give you a one-time payment for the life of the patent. That is a lump sum.

A running royalty that is turned into a summation is not a lump sum. A lump sum is a one-time payment for the life of the patent.

THE COURT: Why can't we call it what makes sense in this case and what will make sense to the jury?

MR. FINKELSON: I believe Dr. Cox just testified that it's a lump sum. That's been his testimony, lump sum for the life of the patent. Ms. Riley has testified that it is a number of messages times a royalty rate. That is a running royalty. That's what Lucent says is a running royalty. And so those are two substantive differences-

MR. FINKELSON: Because I think if you just focus on timing, your Honor, the jury is left confused with what they're being asked to do. The jury is then just saying, well, are we just being asked to assign damages through a date certain or not? And I don't think that's the question. They are being asked to decide between two substantive theories of damages, two forms of royalty. Not being asked to

THE COURT: Why do I have to get into that?

decide, do I just decide up to X date? Comcast will just say we've only given you evidence up to X date. Of course that's all you need to decide upon. But this is the point altogether. That is not the dispute. The dispute is over the form of royalty. And that's why it's Sprint's position, and I think that's why it's explained this way in Lucent, it's Sprint's position that the jury should be instructed on form and should be given a verdict form that allows it to tell us and you whether it is chosen what is known under patent law is a lump sum or whether -

THE COURT: I'm looking at the Northern District of California, patent jury instructions. I think they rank close to Eastern District of Texas and District of Delaware in volume of patent cases. And they don't even call it a running royalty. They call it an ongoing royalty. And they talk about what you described as a running royalty which is a fixed number of dollars per unit.

MR. FINKELSON: And I believe the Lucent case came out of the Southern District of California. I don't have their instructions nor do I remember off the top of my head whether they have model jury instructions, but I'm happy to look into that, your Honor.

THE COURT: I don't Southern District does. That's San Diego, isn't it? I don't think they do. Certainly San Francisco does.

MR. FINKELSON: And I'm not sure, I'd want to look at the instruction. I'm not sure there's a substantive difference between ongoing and running, how they're using it. But I think the important point is there are two types of royalty and two forms of royalty, and that's what the parties are disputing. If the jury's just asked to decide on a date, I don't think that accurately captures how the evidence is coming in. I don't think it accurately captures what the nature of the dispute is and we know from at least the District Court in Lucent in the Southern District of California, it was put in the verdict form for that reason. We know that it was put in the verdict form in the Eastern District of Texas audio case that we've also presented to the Court. That's the why because it is a disputed issue. And it's a factual issue for the jury to decide.

THE COURT: But I'm trying to figure out whether it's a distinction without a difference.

MR. FINKELSON: I don't believe it is. I don't believe it is because, and I think - I don't believe it is for exactly the reasons candidly that your Honor just referred to. Because it sounds like a distinction without a difference. When you say they've applied a running royalty but just once you do the math, right, you multiply the number by the rate and you get a number that suddenly it looks like a lump sum, that's not a distinction without a difference.

Those were two entirely different methodologies for how to calculate a royalty. They're two entirely different type of agreements. And I think I'm sure they'll cross Dr. Cox on this because point today was when you sit down and you decide am I just going to pay you one one-time payment for the life, there's a lot of decisions and choices and risks and benefits that may come to both parties from doing that as distinguished from a running where there's no guaranteed payment at all. The payment just flows from whether it is actually made use of and how often. Those are two very different types of licenses. And the experts in this case have disputed that from the outset. And Spring submits that it's appropriate to get a jury determination on that, and have it be as clear as possible for us and for you what they have awarded.

I think Comcast has alluded to the fact that should they prevail in this case and get a damages award they may come back to the Court for further relief including -

THE COURT: Oh no, no (laughing). As much -

MR. FINKELSON: You might miss us.

THE COURT: As much as I like you guys, you don't have a running royalty on this courtroom. Oh my gosh.

MR. FINKELSON: But in any event, your Honor, it will give the parties clarity as to whether that, whether it be in your courtroom or one of your colleague's courtrooms whether

that's even an issue. If the jury finds damages for Comcast but finds that it is a lump sum royalty for the life of the patent, then it will be a one-time payment. If the jury finds for Comcast and finds that it's a running royalty, then there will be future business for the Eastern District of Pennsylvania to assist the parties -

THE COURT: I was just kidding. If there's future business for the Eastern District of Pennsylvania and I'm still around, it will come to me.

MR. FINKELSON: But not form over substance, your Honor. It really is a substantive difference.

THE COURT: Well, I want to avoid any issues with respect to future infringement.

MR. GOETTLE: Your Honor, you get there with the date.

If the jury checks the box that this is for the life of the patent, nothing going forward. If the jury checks the box that this is through September 2016, then we know for sure what happened. I still don't understand why it matters — why the parties need clarity on lump sum versus running royalty, and you have asked the question a lot of times and I think it's confusing. And I still don't understand why it matters whether the jury has picked a lumps sum or the sum that they give as running royalty. He issue I thought was keyed up as we don't know, but the date will be. And that's easily

clarified. But why it matters whether it's a lump sum or a running royalty to me. I just don't understand why that matters.

MR. FINKELSON: And it matters, your Honor, because the date is not a proxy for the methodology. The date is not a proxy for the methodology. Ms. Riley has applied a methodology. It is called the running royalty. The date's not a proxy for it. This jury is not going to understand the date to be a proxy for it. They're just going to be given a date. That confuses the issue that they're being asked to decide. They're not being asked to decide whether damages go up to X date or no. They're being asked to decide whether the parties would have agreed on a running royalty or a lump sum royalty.

And what I'm hearing Comcast saying is as long as you give them the option of the date, then they're essentially being asked whether they're adopting her running royalty methodology. But as I said, it's an imperfect proxy. As I said, I don't think it's a proxy at all for getting a jury verdict on the methodology. It will confuse this jury as to what it's being asked to do.

This jury can be instructed, we would submit, your Honor. There are two competing theories of what the royalty would be in the event of damages. Sprint's damages expert says lump sum for life of patent. Comcast's damages expert

says running royalty up through the date which he has information available, and we are going to ask you to decide that issue as part of your determination on damages. That's what happened - go ahead, your Honor.

THE COURT: The negative side of your argument is that it limits the jury to damage money, and that's what your proposed jargon says. Are there more than two damages miles?

MR. FINKELSON: Well, I think the proposed charge presents the jury with an instruction with respect to the two damages models that are being presented in the case. So if I come back to your Honor at 3:00 o'clock on Monday and tell you inherency can come out, that doesn't mean there's not other types of anticipation such as inherency. It means we're focusing the jury on the actual positions that have been taken in the case.

The same is true here. The actual positions being taken in the case are lump sum for the life, running royalty. Those are the two positions.

And the proposed verdict form in its current form, understanding that it is still under consideration by the Court gives the jury the opportunity to award an amount but also to tell the Court whether it has agreed with Comcast that the amount is a reflection of a number of messages times royalty rate, or whether it agrees with Sprint's experts' position that it is a one-time payment lump sum for the

payment of that.

THE COURT: Telecordia, which I'm looking at, I have a memo. I've just looked at the patent involved in Telecordia. It might be as complicated as the patent involved in this case. It's on page 1370. But let me get a cite.

But what Telecordia says, it's unclear whether the jury based its award on a lump sum, paid up license, I think that's one, and that's what Heist was on when we recessed. Running royalty, some variation or combination of the two or some other theory.

And apparently it's a 2010 case, and goes on to talk about discretion to interpret an ambiguous verdict form. I'm trying to avoid an ambiguous verdict form. I don't think Telecordia is very helpful, because it doesn't put its imprimatur on which types of royalties are appropriate. It just drops the issue.

MR. FINKELSON: I'm pulling it up, your Honor. I'm looking at it as you are as well. I think Lucent does put its stamp of approval though on a method in which the verdict form allows the jury to choose between a lump sum and a running royalty.

THE COURT: Oh. Calicordia (ph) was written by Judge Rader. He's no longer on the Federal Circuit, so ...

(laughter.) I know Judge Rader. I know Judge Michele as

well. He's no longer on the Federal Circuit, probably enjoying life.

MR. FINKELSON: We included Telecordia in the brief, your Honor, because it points out the problems of not dealing with this issue in he verdict form. So if you don't have a verdict form that puts this issue to the jury to decide, you end up -

THE COURT: With a problem.

MR. FINKELSON: With a Telecordia problem. And we know from Lucent at least that the Federal Circuit doesn't have a problem with including it on the verdict form at a minimum.

(Pause.)

MR. FINKELSON: So Lucent, your Honor, at page 1325 tells what happened at the District Court which was that Lucent had asked for a running royalty but Microsoft thought that it should be a lump sum payment. So it's the paragraph saying before the District Court.

THE COURT: Yes.

MR. FINKELSON: So we know that there was a dispute in that case as there is here whether it should be a lump sum or whether it should be a running royalty. And the verdict form gave the jury the choice between those two. There was a lump sum damages line apparently and the running royalty line. And we know the Federal Circuit does not disapprove in

any way in Lucent in that methodology.

And then it goes on to explain in substantive terms what the differences are between a running royalty license and a lump sum license using that terminology, running royalty and lump sum -

THE COURT: Well what went wrong in Lucent? I'm reading the sentence. "The verdict form notes a lump sum damages amount and no amount, i.e. zero or n/a on lines for a running royalty.

MR. GOETTLE: Yeah, I think the issue in Lucent was, and this is why having verdict forms that have more detail in them might create problems. As I recall, in Lucent the jury had checked the box for a lump sum, okay, but the amount that they gave reflected that it must have been a running royalty, and it created an ambiguity in the verdict, that was the issue.

MR. FINKELSON: Yeah ...

MR. GOETTLE: That doesn't sound right to you?

MR. FINKELSON: I think I'd characterize it slightly differently, but go ahead. I didn't mean to interrupt you.

MR. GOETTLE: No, that's okay.

No, if you think I'm wrong, you should -

MR. FINKELSON: No, go ahead, go ahead.

MR. GOETTLE: I teach a class at Drexel and I haven't gotten to damages this year, but this is my recollection from

years past. So they created an ambiguity because the lump sum amount would have been way lower. And because they checked the box for the lump sum but gave a higher award. Deductive reasoning indicated it was not a lump sum.

THE COURT: And then they say in analyzing the Georgia Pacific factors, factor two rates paid by the licensee for the use of other patents comparable. This is 1326. Subsumed within this factor is the question whether the licensor and the licensee would have agreed to a lump sum payment or instead to a running royalty based on ongoing sales or usage.

MR. FINKELSON: Yeah, I think the ultimate conclusion was that the lump sum award wasn't supported by the evidenced. I'm not sure that that was as a result of any ambiguity. In fact I don't think it was as a result of any ambiguity created by the presence of both choices on the verdict.

THE COURT: What lesson do you want me to take from Lucent?

MR. FINKELSON: Two lessons. One, there is a difference in the law that is not form over substance between a running royalty and a lump sum for the life of the patent. That's lesson one.

Lesson number two is that Lucent does not critique, criticize or say anything negative about the District Court's

handling of the issue from a verdict form perspective in terms of including on the verdict form a line item for the jury to decide whether the appropriate form of a license is a running royalty or a lump sum. Those were the two lessons, and I think other courts have taken that lesson -

THE COURT: Well it doesn't - Lucent doesn't say that including the verdict form separate lines for a lump sum royalty or a running royalty is appropriate. It doesn't say it's inappropriate, but it doesn't say it's appropriate.

MR. FINKELSON: I think that's fair.

THE COURT: How can we be this far along in patent litigation and not have this issue clarified?

MR. GOETTLE: Your Honor, the issue does not matter. The question here is what are the damages that are owed to Comcast. Sprint is putting into evidence that the damages should be based on a lump sum, or putting into evidence that the damages should be based on a running royalty. It's up to the jury to figure out what those damages are.

Then the jury needs to decide because this is an issue that the parties have a dispute on whether that stops in September 2016 or whether that goes through the life of the patents. That's an issue the jury should decide.

Whether it's on lump sum or running royalty is not an issue that matters. And I think that's why it's not required to be on the verdict form -

THE COURT: Well, it's written about quite frequently.

MR. GOETTLE: Well, and in Lucent it came up because it was on the verdict form. Because when they checked the box lump sum, there was a substantial evidence of a lump sum of whatever -it was a gargantuan amount in Lucent and there wasn't evidence of a lump sum of that gargantuan amount. It came up because there was an issue.

It's confusing. You have asked a number of times, what is that term again, running royalty. And I forget if you had another word.

THE COURT: Rolling.

MR. GOETTLE: And it is confusing. And I think having it on the form is creating confusion, not somehow eliminating it.

THE COURT: Well, not if we instruct on it. And the proposed instruction from Sprint is that we instruct on it.

MR. GOETTLE: That is - the proposed instruction from Comcast is to not instruct on it -

THE COURT: Yes.

MR. GOETTLE: - because it's confusing, and these instructions are 30-some pages long. So this is a pretty dense subject matter. So I don't think an instruction is going to unconfuse it. And I still don't understand why it matters. The date matters, the amount matters.

THE COURT: Well, the way it's calculated matters, so saith Mr. Finkelson.

MR. FINKELSON: Otherwise it just becomes a dispute over when we gave them message counts through. Right? Ms. Riley stood on the stand and nobody's going to factually challenge that she only has message data available to her through X date, because that was the most recent data we could supplement with. Why should that be the hook on which the jury makes its determination? That's not relevant. What's relevant is Ms. Riley's methodology applying a running royalty by multiplying -

THE COURT: I thought there was an agreement that because Sprint had only produced figures through September $30^{\rm th}$, 2016, that that had to be made clear to the jury.

MR. FINKELSON: I don't disagree that it needs to be made clear to the jury, and Ms. Riley has made it clear. It is not the basis on which we're asking the jury to render the verdict between these two competing damages positions. And by making it the date that the jury is presented with, it makes it the basis on which the jury is making the decision, when it has nothing to do with the date, it has to do with the methodology.

THE COURT: All right, let me read out loud, and you can be seated, the Sprint proposal. This is form of reasonable royalty. You must make two determinations

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     regarding a reasonable royalty. One, the amount of the
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     royalty and two, the form of the royalty. After you
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     determine the amount of the royalty you must determine the
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     form of the royalty.
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              Isn't that contradictory to the concept of a running
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     royalty which is based on sales and profits per sale which
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     are attributable to the acts of infringement? You say
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     calculate the amount first. Uh-oh.
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              MR. FINKELSON: You told me I could sit down, your
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             Those were your exact words.
     Honor.
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              THE COURT: No, you can - we don't have to stand.
              MR. FINKELSON: No, no, I'm happy to stand.
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              THE COURT: And I'm mindful of Mr. Riopolle's
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     comments that you're much more than a technical person.
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              MR. FINKELSON: Well, we'll see. I'm just trying to
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     go back to the personal audio charge which I believe we took
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     this verbatim from, and I just want to make sure we didn't
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     change the order as it appeared there.
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              THE COURT: I'll have to read personal audio in but I
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     I don't think I have that.
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              MR. FINKELSON: I have an extra copy, your Honor, if
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     you'd like one. I have one with me.
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              THE COURT: We can pull a copy very quickly.
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              MR. FINKELSON: And I can give you the cite if you
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     need it.
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              THE COURT: It's the first time I've read your
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     proposal out loud, and I have trouble with the first sentence
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     of the -
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              MR. FINKELSON: Yeah, the form of the amount is
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     reversed actually from what it is in personal audio, and I
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     don't think that was done intentionally. In fact, I'm fairly
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     confident it wasn't. So it would seem to make sense to
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     address the form and then amount.
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              In personal audio the Apple, which is Eastern
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     District of Texas 2011 Westlaw 106 209, the instruction was
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     you must make two determinations regarding a reasonable
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     royalty, the form of the royalty and the amount of the
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     royalty.
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              THE COURT: Oh, it's reversed.
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              MR. FINKELSON: Yeah, it was reversed, the form of
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     the royalty and the amount of the royalty.
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              May I approach, your Honor, with a copy?
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              THE COURT: Yes.
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              MR. FINKELSON: Don't tell Milahn. Don't tell her,
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     don't tell her, don't tell her.
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              THE COURT: What did she do, spill water?
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              MR. FINKELSON: I did. Don't tell her.
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MR. GOETTLE: I'm wondering if we could do some research on that. I know you've asked that question before

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80 about what happens going on past September 30th. 1 2 THE COURT: Oh, there are lots of cases that talk 3 about - big, thick cases that talk about what happens after 4 the jury returns a verdict. You see, my goal is -5 MR. GOETTLE: To never see us again? 6 MR. FINKELSON: To read those cases. 7 MR. GOETTLE: Yeah, not to have to read those cases 8 or see us again. 9 THE COURT: Not -MR. GOETTLE: Well, maybe we could condense some down 10 11 and go memo. 12 THE COURT: Well, maybe you both ought to rethink 13 this and we will, too. 14 MR. GOETTLE: We will do that. 15 MR. FINKELSON: We will as well, your Honor. 16 THE COURT: I think there's a way to combine your 17 issues and make more sense than this proposal. 18 MR. FINKELSON: We're happy to take another look at 19 it and take another back. I do think the introduction of the 20 date would be confusing and -21 THE COURT: Do you want to try to reach agreement? 22 MR. GOETTLE: I mean we're happy to trade further 23 proposals with one another. We have not been successful 24 because we do - our approach is focused on the different

types of license which is how the proof is coming in. Theirs

is focused on a date. And as long as we have that difference, I don't think we will reach agreement.

THE COURT: Oh, I think we can combine the two. But I'm not sure how significant September 30^{th} date, is it?

MR. FINKELSON: I would submit it doesn't go to the parties' dispute. In other words, Ms. Riley and Dr. Cox have always disagreed on the nature of the royalty. There hasn't even been a date that is September 30th in this case until a month ago when that was the most recent data we could give them. And they don't want a verdict in this case that deprives them of whatever the period of damages is between the last time they had data and the date the jury renders a verdict. But that's not a disputed issue between the parties. That's not the nature of the dispute. That's just a function of the data.

So if they had today all of our data, then their position would be there'd be no reason to put any date in front of the jury at all because we don't ask juries for advisory verdicts about going forward. So if they had perfect data up until Wednesday and they were willing to give up six hours of SMS and MMS, there'd be no data issue whatsoever because they'd have a jury verdict that was up to date with whatever the usage was that they're producing to this jury. And all the rest would be for future in the event Sprint is found to infringe. So it's purely an artifact of

that. But in that circumstance we would still have the factual dispute between the parties over the nature of the royalty, and that would still be an issue for the jury to present. And that goes back to my point about why the date is not the dispute nor is it a fair proxy for the dispute.

THE COURT: Maybe not the total answer, but what's the - I understand the basis for your position. The damages are cut off as of September 30th. It's based on discovery.

MR. GOETTLE: Well, your Honor, we heard Dr. Cox today and his opinion is based through the life of the patent. So it's not September 30th per se, it's that Dr. Cox was putting forth a proposal that would be for the entire length of the patent. We're only - as between the beginning date of damages in this case we're only halfway through. We still have another six years until the patent expires.

MR. FINKELSON: What if we - I'm shooting from the hip. What if we had an instruction that was focused on the dispute, lump sum versus running royalty. So lump sum for the life of the patent versus running royalty, and we eliminated your September 30th issue - September 30th of 2016 through wherever we are, February whatever of 2017, we eliminated that issue by having some sort of stipulation that that period was in no way compromised by what the - I'm just talking out loud. I don't think that's going to work.

83 MR. GOETTLE: We'll throw spitballs at another way to 1 2 do it. 3 MR. HANGLEY: I can't wait to see where this comes 4 out, the sentencing and stuff. 5 MR. FINKELSON: I mean, yeah, that's why I stopped. 6 But again, I'm trying to come up with a way because I really 7 do think it's like, if you put that date in front of the 8 jury, the jury can be confused as to whether they're deciding 9 whether Comcast has been given data through that date or 10 through time immemorial. And that's not the dispute between 11 the parties. The dispute is not whether Comcast has been 12 given data through that date. It's a dispute between two 13 discrete types of licenses. They think it's one type, we 14 think it's another type. And that's my issue with the date. 15 THE COURT: Well you bring this back down to 16 licenses which is what is required of the hypothetical 17 negotiation, it becomes even harder to articulate. An 18 ongoing royalty - well, maybe not. Why don't you meet and 19 confer and try to work through this. I'm telling you that

20 the proposal is not going to work. And we'll work on it.

What's a reasonable time for getting back on this

We're not going to wait for you, we'll work on it as well.

issue? We've talked about 3:00 o'clock on Monday.

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MR. GOETTLE: Do you think we could have until Tuesday, your Honor? Or is that too late?

MR. FINKELSON: It was neither your tables nor your electronic equipment. It was my notes and my copy of the patent, which I've spilled many times outside the presence of

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     this room.
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              THE COURT: I think those tables, if you examine them
 3
     carefully, are made of laminate.
 4
              MR. FINKELSON: They don't seem to be buckling yet.
 5
              THE COURT: No, no, they won't buckle. Well, this
 6
    has been a fruitful afternoon. It's taken a little longer
 7
     than I anticipated. Is there anything else we need to
     address?
 8
 9
              MR. FINKELSON: No, your Honor.
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              MR. GOETTLE: No, your Honor.
11
              THE COURT: Anyone?
12
              Thank you, Mr. Finkelson. Mr. Hangley had an
13
     afternoon off. He didn't say very much.
14
              MR. HANGLEY: I did, I did.
15
              THE COURT: Very good. Well, we're adjourned until
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     Tuesday at 9:30. See you then. Have a good weekend.
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              MR. FINKELSON: You, too, your Honor.
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              MR. GOETTLE: Thank you very much.
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              (Court adjourned for the day at 4:28 o'clock p.m.)
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CERTIFICATION

I hereby certify that the foregoing is a correct transcript from the electronic sound recording of the proceedings in the above-entitled matter.

s:/Geraldine C. Laws, CET Date 2/10/16
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